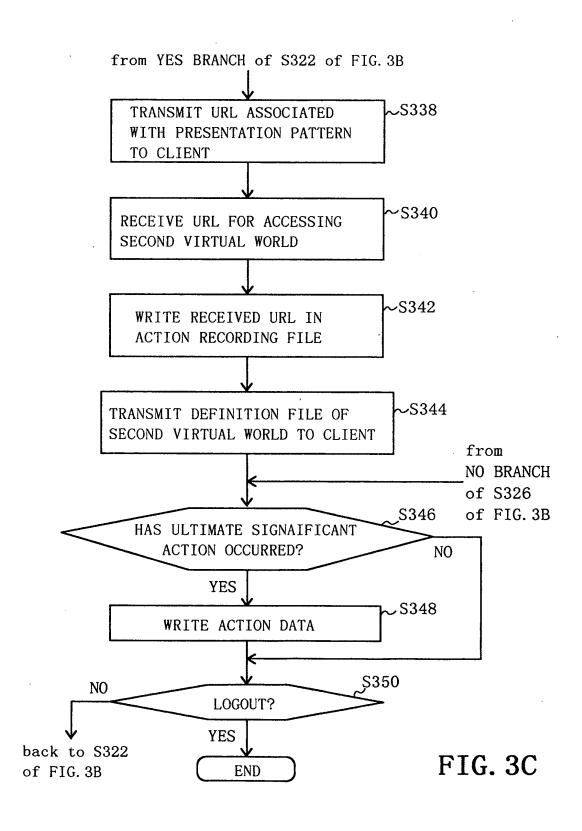


FIG. 3B



QUESTIONNAIRE 1 (Click Pertinent Box [].)
Question 1 How old are you?
☐ 20 or younger, ☐ 21 to 30, ☐ 31 to 40, ☐ 41 to 50,
□ 51 or older
Question 2 What is your distinction of sex?
□ male, □ female
Question 3 What is your annual income?
\square \$3 million or less,
□ \$3 million to \$5 million
☐ \$5 million to \$10 million,
□ \$10 million to \$20 million,
□ \$20 million or more
Question 4 What is your family make-up?
□ single,
married (number of children Cone, Ctwo,
□three, □four or more)
Question 5 What is your residence form?
☐ living alone,
\square living with family,
☐ living temporarily apart from family
Question 6 How much are your personal expenses per month?
□ \$100 or less, □ \$101 to \$500 ,
□ \$501 to \$1000, □ \$1001 to \$2000,
□ \$2,001 or more
Question 7 What is your preference?
\square famous brand, \square high quality, \square cost performance
Question 8
•••

FIG. 4

QUESTIONNAIRE 2 (Click Pertinent Box [].)
Question 1 What is your purpose of purchase this time?
\square home or personal use, \square present
Question 2 How much is your budget?
\square \$100 or less, \square \$101 to \$500,
□ \$501 to \$1000 □ \$1,001 to \$2,000
□ \$2,001 or more
Question 3
•••

FIG. 5

